

Position: Partnerships Manager (Full time with 6 months' probation).

Years of Experience: 3-5 years.

Location: SELCO Foundation, Bangalore, Karnataka.

Reporting to: Program Manager -Animal Husbandry.

Key words: Pastoralism, Desert Typology, Pastoral Livelihood, Desert Ecology.



About SELCO Foundation:

SELCO Foundation is an open source, not for profit organization that engages in field-based R&D and ecosystem building for deployment of clean energy solutions that alleviate poverty in tribal, rural and urban poor areas. The organization works in collaboration with practitioners in the social sector, energy entrepreneurs, NGOs from various developmental sectors and educational institutions to link the benefits of sustainable energy to poverty eradication. The organization works across verticals such as energy access, health, livelihoods with practitioners in the social sector, energy entrepreneurs and partners from various developmental sectors. You can find more information about SELCO Foundation on our [organization website](#).

About SELCO's work in Desert ecology and Pastoral Livelihood:

SELCO is actively working in Pastoral typology, integrating DRE solutions with pastoral livelihood. We are primarily involved in the Dairy, Sheep, and Textile value chains, with DRE serving as the primary catalyst. There is no value chain for sheep, goat, and camel goods. The pastoralists have no way to market their produce. There has never been a greater need for a more exact, streamlined, and lawful value chain structure to guarantee that vulnerable parties are not abused, such as pastoralists in this case. It is also necessary to recognize the applications and benefits of newly found products, since they may provide new sources of revenue for pastoralists. This is not presently happening.

About the SELCO's Partnership Program in Desert Typology:

The program aims to further the Energy Ecosystem approach in the Desert bioregion of the global south. Some key program objectives are as follows:

- To build and nurture ecosystems to promote institutions in global desert bioregions powered by DRE inputs
- To power & green the desert value chains through DRE and other sustainable enablers
- To prepare and support existing institutions and entrepreneurs in the focus value chains to consolidate and scale
- Deepen the interventions in the pastoral, agri & textile value chains to enhance the lives and livelihoods of communities
- To develop packaged solutions and training modules
- To document and replicate learnings from DRE livelihoods in similar contexts in the Global South particularly Horn of Africa

The Role:

It is expected to work consistently towards achieving the goal of institutionalizing the Energy Ecosystem nexus in the SELCO's approach and processes by integrating Decentralized Renewable Energy to increase incomes and productivity, improve well-being, and reduce drudgery; involved in the livelihood practices of underserved communities like the pastoral community.

The role is based in SELCO Foundation's Office at Bangalore and frequent travel to project areas as required. The employee will play a crucial role in bridging the experience of pastoralism and desert ecology in order to achieve maximum impact through the program.

Key responsibilities for the position:

- ❖ Understanding SELCO's work end to end: philosophy, ecosystem approach, livelihood sectors and value chains, stakeholder as well as double down on the sector in focus
- ❖ Co-developing the SELCO's Partnership Building program with the SELCO team by integrating Partner's philosophy and approach within SELCO's energy ecosystem for holistic development of pastoral communities
- ❖ Scoping for opportunities within the typology, where the energy-livelihoods nexus can be integrated
- ❖ Creating a knowledge repository on the overall desert ecosystem - need, challenges, existing value chains and livelihoods etc.
- ❖ Documenting processes and learnings at a program and partnership level as part of the institutionalization program
- ❖ Representing Pastoralism and desert ecosystem in internal and external meetings hosted by SELCO and bringing in the narrative where required
- ❖ Co-developing proposals with the SELCO and the partner's team for unlocking funds for enhancing pastoral livelihoods
- ❖ Regular visits to SELCOs sites, interaction with end users and other partners
- ❖ Planning and executing regular visits to project sites with the SELCO team
- ❖ Facilitating meetings and discussions with partners working in the sector who are an integral part of the desert ecosystem

Key Requirements for the position:

- ❖ 3-5 Years of experience in Livelihoods
- ❖ Existing understanding of the desert ecosystem; prior experience working with pastoral livelihoods will be preferred
- ❖ Good understanding of Desert ecosystem and the role of the entities associated with partner
- ❖ Understanding of desert ecosystem approach and process towards enhancing these pastoral livelihoods will be crucial in developing the program
- ❖ Past experience in interacting with partners, writing reports, designing programs etc.
- ❖ Good interpersonal and communication skills
- ❖ Proficient with Microsoft Office Suite or related software
- ❖ Ability to stay motivated when working independently
- ❖ Willingness to travel extensively to remote locations and difficult terrains
- ❖ Willingness to relocate to Bangalore.

Please send the following to apply@selcofoundation.org and CC be@selcofoundation.org with the subject

“Application for Partnerships Manager_ AH”:

1. Resume
2. Portfolio of Works